

Arizona HPBA NEWSLETTER

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Larry Grogan
AHPBA Executive Director



President's News

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Upcoming Events

- ◆ AHPBA Board Meeting Sept 23
- ◆ HPBA Board Meeting Oct. 26
- ◆ HPBA EXPO Mar. 3-5, 2011

First, let me say thanks to all our members who participated in and attended the 2010 AHPBA Annual Conference in Sedona at the end of July. Considering the economic climate, we had nearly as many participants as the prior year - and from the feedback I've received, all found it to be well worth their investments. Details on next year's conference will be coming soon, so watch for updates from Executive Director Larry Grogan in future newsletters.

Having said that - I'd like to pose a challenge to you. One of our main objectives this coming year is to increase membership in 2011. I would encourage each of us as members to seek out one new member to add to our association. We have many benefits that should make the challenge easy to attain this year - reduced rates on valuable industry education, free attendance at EXPO being held in Salt

Lake City, etc...a full list of benefits can be found on HPBA's website and is available to share with any candidates you find. I would further encourage everyone to think outside the box. Think of the businesses you work with every day/week and how they might benefit from being affiliated with the Hearth, Patio and Barbecue Association. And even those we may consider competitors. Our industry improves and becomes better equipped to face future challenges when we work together and expand participation, education and awareness.

FIND A NEW MEMBER!

Cory Church
President
AHPBA
623-776-5700

In Memoriam:



Dave Pomeroy

Some sad news to report, one of HPBA's leading members has passed away. Dave Pomeroy passed away on Sept. 2, 2010 while being operated on in Chicago. Dave has been training people in our industry for more than 30 years with Heatilator, Travis Industries, Copperfield Chimney, and a couple of his own companies, the latest being

Dave Pomeroy Signature Training. He has made presentations to the AHPBA in the past, and was always considered one of the best and most knowledgeable speakers in our industry. He will be sadly missed, and my condolences and the AHPBA's condolences go out to his family including one of his daughters, Hope, who lives in Chandler, AZ. A Memorial Fund has been set up: People's State Bank
Attn: Amy
PO Box 7
Wayland, IA 52654

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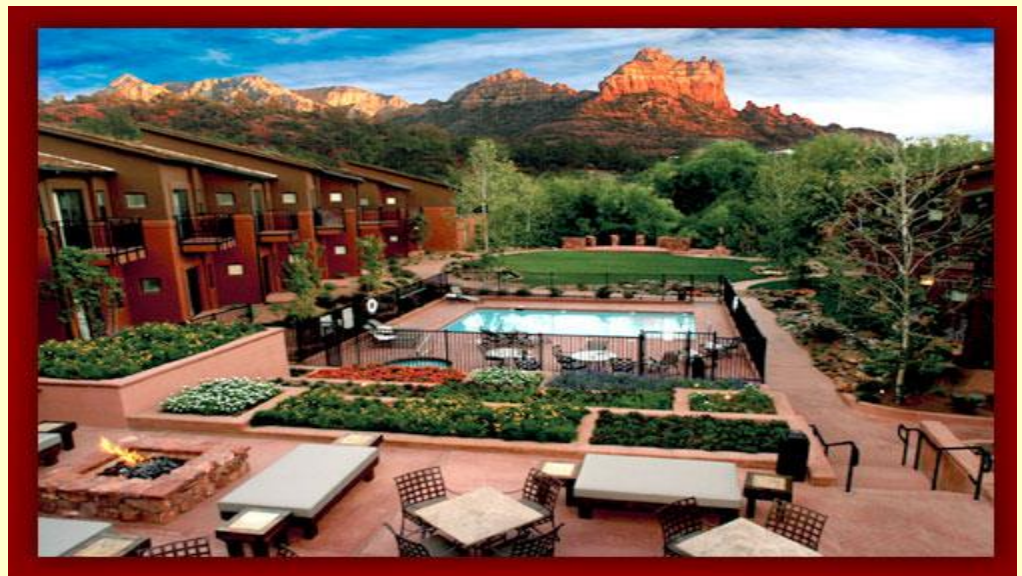
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Annual Event News

The picture below is a great example of the beauty of the Red Rocks of Sedona, and that is where we held our Annual Event. We all had a wonderful time at the annual event held at the Amara Resort. Everyone that came enjoyed themselves. We are only sorry that more members could not have come or that we got a bit too much rain. Tom Pugh and Bill Lentz gave a great presentation called "The Art of Sales" and Kristi Long followed with another great presentation title "Whatever Happened to Thank You". Friday we learned a little bit about the new EPA RRP rule that could affect you, plus an update on the Clean Heat Exchange stove change out program. The resort was wonderful, the food great, and the friendships acquired or renewed were every bit as

good. Hopefully you too can come to next year's annual event. We look forward to seeing you there. And we finished off the last night where Steve Reyna of Southwest Gas won the grand prize of another weekend at the Amara Resort. Other big winners were Jack Wofford with a round trip ticket on Southwest Airlines, Ty Scott won the free ton of pellets from Forest Products, Keith Odom won a free year subscription to HPBEF On-Line Training from HPB Education Foundation, and Mrs. Scott Popke won the custom mantel from Southwest Home & Hearth. Thanks to all who attended and hopefully the ones that couldn't come can come next year. Check out the pictures on www.azhpba.org.



HPBA News

For those planning to attend the 2010 HPBA EXPO in Salt Lake City, the website is up and running. You can go to www.hpbexpo.com and register for the event, get hotel reservations, and find discounts on local attractions. Be sure to check out everything the show has to offer. Hope to see you all there.

Clean Heat Exchange

The Clean Heat Exchange kicked off on June 12 at kick off events in St. Johns and Show Low. The program has gotten off to a great start with 172 units approved or pending for install. Just this amount of units will eliminate over 8 tons of pollutants per year. There will be rebates for the home owner in the amount of \$1000.00 for a new EPA approved wood stove, and \$1500.00 for a new pellet or gas stove. The only thing is that all the \$3000.00 low income rebates are all gone. The new

units have to be installed by an NFI Certified Specialist, and the units removed have to be recycled, and cannot be resold. This program will be run by the American Lung Association of Arizona (ALA) with funds provided by the Salt River Project. There are 6 dealers in Apache and Navajo counties participating in the program and they are listed on the Clean Heat Exchange website. Check out the Clean Heat Exchange website:

<http://www.lungarizona.org/north/cleanexchange.htm>



RRP Update

The new EPA rule concerning Renovation, Repair, and Painting has taken effect as of April 22, 2010. If you are working on a pre-1978 home that has lead-based paint in the area you are working and you are disturbing more than 6 square feet of interior wall space or 20' square of exterior wall space; then you need to be following this rule. Also the square footage rule does come into play if you are removing a window.

The EPA will hold off enforcing this rule until after September this year. Remember there is a \$32,500.00 fine for doing this work without being a certified firm and have a Certified Lead Renovator on staff. You can find out more information at www.epa.gov/lead.

You can also contact me for more information at LGrogan@cox.net, or call me at 480-772-2169.

DOE Final Rule

On April 16, 2010 the US Department of Energy (DOE) issued a final rule that regulates the energy efficiency of residential heaters, residential water heaters, pool heaters, and other gas appliances. HPBA has filed comments and participated in the rulemaking process since 2007. This rule sets efficiency minimums that must be in place in new products sold as of June 2013. According to the HPBA, the DOE is regulating gas hearth products, and doing so more expansively than we think is appropriate (or legal). HPBA has begun the process challenging this rule in court, and they are also in discussions with the DOE. One of the questions that has come up in these discussions with the DOE is there a way to tell a heater rated unit from a decorative unit, and the answer was no. An idea has been

discussed about requiring a thermostat being required on all heater rated units. Because of the HPBA's opposition to this DOE rule, three other environmental groups have stepped in to oppose HPBA's opposition to the rule. The DOE has asked that HPBA work with these groups. The groups are the NRDC (Natural Resource Defense Council), the ACEEE (American Council for an Energy Efficient Economy), and Earthjustice. They had their first meeting recently, and have planned to meet again. This rule would basically eliminate decorative gas appliances by putting a limit on the Btu input of them to 9000 Btu's, roughly the same as a burner on a gas range. It will make all manufacturers get their heater rated units to obtain an AFUE rating, but how that testing is done is still to be



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Education Update

We just concluded two NFI review classes and exams for Gas Certification and Wood Burning Certification. We held the gas class at the Southwest Gas building in Tempe on April 28 and had 6 students, and 4 out of 6 passed. We held the wood burning class in Show Low and had 5 students there, and they all passed. At the beginning of July we had two members test for pellet, and one for wood, and they passed too. The AHPBA will try and sponsor more classes

later in the year for gas, wood burning, and pellet at a rate that will be less than you can order the manual and exam on-line for, and we will do a review class too, but we need at least 5 students to make it worthwhile. This is one of the benefits of being a member with the AHPBA.

We are also in the process of trying to get someone certified to do training on the new EPA RRP rule. Hopefully we will know something soon.

Membership Update

We're on the Web!
Azhpba.org

Next year will be extremely important for us in acquiring new members. We will start a campaign hopefully sometime no later than October to recruit new members and retain our current members. Your help will be needed. If everyone could recruit one new member, we could be in great shape. Remember we get money back from HPBA, and that money is based on our membership. This money is used for our annual event and for NFI education.

Please let I or any members of the board know if you have anyone that you know that we could recruit as a member. Also please let us know if

there is something that you feel would benefit all our members. This information would be greatly appreciated.

We will be sending out invoices for the 2011 membership dues at the end of this year. We will again be offering 1 or 2 year memberships.

Next year the HPBA EXPO will be held in Salt Lake City, Utah. Let's get our membership numbers up. Please refer any interested parties to me at LGrogan@cox.net or call me at 480-772-2169.

Member News:

Congratulations - Lora Scott from Builders Wholesale is expecting her second child on Dec. 6, 2010.

Get Well Soon - Don Richardson is recovering from having back surgery in August.

Congratulations - Fran Smith's son is got married at the end of August.

Congratulations - Jason Goodman from US Insulation just passed his NFI exams in both Pellet and Wood Burning.

Congratulations - David McCombs from Wizard's in Show Low just passed his NFI exam for Pellet.

If you have any news on our members, please let me know at LGrogan@cox.net.

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