## Arizona HPBA NEWSLETTER

Newsletter October 3, 2014 Volume 1, Issue 5

Larry Grogan
AHPBA Executive Director



## **President's News**

Contents

President's News	1
HPBA News	1
Upcoming Events	1
Annual Event News	2
Sponsors Listing	2
HPBA EXPO News	2
Young Guns News Items	3
Government Affairs News	3
Education Update	4
Membership Update	4
Member News	4
AHPBA Member Picture	5

Upcoming Events

HPBA Charitable Organization 5

- HPBA Board Meeting 10-22-14
- AHPBA Annual Event 2015 TBD
- AHPBA Board Meeting 1-8-15
- HPBA EXPO 2015
   March 6-8, 2015

Dear AHPBA Members,

Summer is over, the Monsoon season is done, and now is the time to sell hearth products, barbeques, and even patio furniture, and maybe an outdoor room too. Even though summer is done, now is time that more people get outdoors to enjoy our great fall weather we have in Arizona especially in southern and western areas of the state.

So go out there and sell your products, and don't forget to service the products you sell especially if you weren't able to service them this summer. I hope everyone has a great burning season.

I want to also wish that you have a

wonderful Halloween especially if you still have youngsters that trick or treat. Also, I want to wish you a Happy Thanksgiving, even though it is a little early.

Remember to let your friends and associates know that you are a member of the AHPBA.

Contact me for if you have any questions or concerns regarding the AHPBA. I hope you all have a very enjoyable and profitable end of the summer season.

Keith Richardson President - AHPBA 602-920-5533

#### **HPBA News**

I will be attending the next HPBA Board meeting on Oct. 22, and the HPBA Executive Committee meeting on Oct. 21. I will report all the things going on at HPBA in the next newsletter coming out Dec. 1, 2014.

Hopefully you all had a wonderful summer because for those of you that sell hearth products, "tis the season".

I also want to wish you a safe and happy Halloween and a very Happy Thanksgiving with your family and friends. Don't forget to help less fortunate people at this time of the year if you can. The website for EXPO 2015 is now open so please take some time to, look it over, get registered, and see what will be happening in Nashville next year. Don't forget to check out the education that HPBEF will be offering at EXPO with the support of M&G Duravent. I look forward to seeing you there.

If you have any questions or concerns regarding the HPBA, please feel free to contact me anytime at 505-983-5264 or at retail@thefirebird.com.

Gene Butler

Region 8 HPBA Board Member

2014 ANNUAL SPONSORS

#### **Annual Event News**

**PLATINUM** 

HEARTH & HOME
TECHNOLOGIES

**NAPOLEON** 

NATIONAL CHIMNEY

RH PETERSON

**GOLD** Arizona Fireplaces

Dave Pomeroy Signature Training

Empire Comfort Systems

Olympia Chimney

SBI

Other Donations by Jotul, Forest Energy, Southwest Gas, & HPBEF We are still in the planning stage for next year's event including looking at locations, dates to hold the event, educational classes, and for what to have our great chefs cook for us for next year. Right now we are thinking of having the event around the same time as last year in early May and have a Cinco De Mayo theme for the chefs to cook on the grill. Let us know what you think.

For those of you that attended this year, thanks for coming and showing

your support for our association.

Hopefully you will come again next year, and brings some of your employees and some of your friends in the business

MAKE PLANS TO ATTEND NEXT YEARS EVENT - LOOK FOR THE DATE TBD!

Contact Larry at 480-772-2169 or ahpba@outlook.com

### **Sponsors:**

We are looking for sponsors for next year, and I should be sending information about that by the end of this year. We hope that our past sponsors will be able to help out next year as in the past.

# AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!

Sponsors, Thanks again, from the AHPBA Board and all our members

#### **HPBA EXPO News**

Start planning to come to EXPO 2015 in Nashville, TN. It should the best one in quite a while. Everyone is expecting a large turnout for both attendees and vendors. As of right now exhibitor sign ups are almost 30% ahead of last year. So it should be a great place to check out all the new things in the industry. The EXPO will be in the new Music Center Convention Hall in Downtown Nashville, very close to where all the up and coming country stars play their music at all the little clubs in the area. We will also be right across the street from the Country Music Hall of Fame where you can walk through the history of Country Music seeing old photos and reading interesting facts about the stars of the pass and some current ones too. There will be the Tail Gate party again next year on Thursday night, the tailgate party will be longer then in preceding years because of no all industry party on Friday night. There will also be some great educational classes at EXPO as always, so check out the website to see what classes to take. So start planning your trip to Nashville for 2015. The website is up and running, so make your reservations now at www.hpbexpo.com. Hope to see you there. You can also check out the photos from this past year's EXPO.



Exhibition: March 5-7, 2015 Education: March 4-7, 2015 Music City Center Nashville, TN AHPBA Newsletter Page 3 of 5

### **Young Guns News Items**

If you are just getting started in the HPBA industry, whether you are young or old, the Young Guns is the group for you. They provide information, education, and mentoring programs designed just for you. They will have a reception at EXPO 2015, so get involved. If you would like more information, please contact them at <a href="mailto:youngguns@hpba.org">youngguns@hpba.org</a> for more information or to get put on their newsletter mailing list. You can also follow them on twitter or facebook. In Arizona, you can contact the Region 8 Young Guns representative Erica Peterson at erica@eehpatio.com.



#### **GOVERNMENT AFFAIRS UPDATES**

NSPS - EPA is now finalizing the NSPS and should release it the OMB on Feb. 3, 2015. It should be in printed form by the time EXPO starts in early March. For 60 days after that date, HPBA and others can file for a judicial review. HPBA is stilling working with EPA on the NSPS, and they are also involved with the testing procedures for using cordwood. There will be a meeting on Oct. 6 with ASTM to go over this process. If HPBA has to file for judicial review, then it could take some time and more money to take this course of action. HPBA is also still working with Congress on this issue too. For more information contact: John Crouch at crouch@hpba.org.

DOE: The company that DOE hired to make contact with manufacturers to get data on the shipment and use of decorative gas appliances is now talking to HPBA. This company was under the impression that they are only about 27 manufacturers of gas burning products in the USA. HPBA is still working with Congress, but Congress has recommended that HPBA reach out to environmental groups to see if we can come to some agreements on gas burning appliances, which would help push the bill along. If you need more information concerning the DOE, please contact Ryan Carroll at carroll@hpba.org.

TAX CREDIT ISSUE: Also contact your Senator about Residential Energy Efficiency (25C), which includes a tax credit for biomass-fueled stoves. It is currently in the Senate Finance Committee, and it looks it has a good chance to pass, but not until after the elections. If it does, and that's not for sure, then it will cover products installed this year and next year, 2015. Rachel can help you with contacting your Senator too, or if you more info please contact Rachel at Feinstein@hpba.org.

**CSPC** -Be sure to tell your customers about the dangers of children touching the hot glass fronts on gas appliances. To see a video that you can order or view online, go to <a href="www.safefireplacetips.com">www.safefireplacetips.com</a>. You can order this video and have your logo or information included on the video. For more info on the rule or any other code please contact: Rachel Feinstein, <a href="feinstein@hpba.org">Feinstein@hpba.org</a>.

NFPA 211: The NFPA 211 committee has come out with their revisions for the 2016 NFPA 211. Go to <a href="https://www.nfpa.org/211next">www.nfpa.org/211next</a> to check out the revisions. Scroll down to "First Draft Ballot". Be sure to check out the revisions for Sections 3, 6, 11, 12, & 13. Those are the revisions that HPBA are concerned about. There will be a teleconference call on Oct. 9th to discuss these rules and discuss the comments to be made to the NFPA by Nov. 15. To join the teleconference, please contact Crystal Gitchell at <a href="mailto:gitchell@hpba.org">gitchell@hpba.org</a>. If you have any other questions, please contact Tom Stroud, <a href="mailto:stroud@hpba.org">stroud@hpba.org</a>.

MAKE YOUR VOICE HEARD: HPBA has gone live with its Legislative Action Center (LAC) program, an online tool that links you directly to members of Congress. Go to hpba.org, go to Government Affairs, click on Federal & State Govt. relations, then click on get involved: LAC. If you have any problems getting on, please contact Rachel Feinstein at Feinstein@hpba.org.

LOCAL ISSUES: Maricopa County will be issuing no burn day warnings in the coming months. Members not in Maricopa County, you need to be aware of what is going on in your cities and counties that could affect you in the future. If you hear of something, let me know, or let HPBA know. For more information on Maricopa County go to <a href="https://www.cleanairmakemore.com">www.cleanairmakemore.com</a>. This is one of the reasons you need to get involved with the association, because this association is helping to protect your future in our industry. JOIN TODAY!



#### **AHPBA**

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Follow us on Facebook Facebook.com/AZHPBA Or Twitter Arizona HPBA@AZHPBA

#### **Education Update**

We have nothing offered at this time, but if you are interested in any education, let me know, and we will try to help you find the appropriate location or people to help you.

We can always get together an NFI review class if we have enough people interested in taking it, or we can offer an EPA Lead Based Paint class if you are working on any Pre-1978 house or child occupied facility.

At our next annual event we will offer

## **Membership Update**

Become an AHPBA ambassador and tell everyone you know about the AHPBA, and it's affiliation with HPBA and what it is doing for our industry, and for your business. Push "Become A Member!"

Please check out the <a href="https://www.hpba.org">www.hpba.org</a>
website to see a list of benefits that you
enjoy as members, and also check out
what the government affairs
department has been doing for you
whether you are a member or not, but
the more members we have, means the
better job they can do for us.

If you did not come to our annual event this year, please make plans to come next year. It is one of your benefits of being a member of the AHPBA. so more educational classes in 2015. Let us know what you would like learn or get more insight into a topic. Also, remember there are lots of educational classes at the EXPO next year in Nashville, and there is always educational classes at Hearth On-Line, check it out at hpbef.org.

If there is some education that you feel would be good for our entire membership, please let me know at LGrogan@cox.net.

There are many reasons to become members of our association and the national HPBA, and here are some of them:

- 1. Grow Your Business
- 2. Make Connections
- 3. Stay Informed
- 4. Make a Difference in our Industry
- 5. Grow Professionally

We want to thank all our members who have signed up for 2014.

**Member Spotlight:** Earth Energy Hearth & Patio store in Tucson, AZ. Check out the picture on the next page. This is where our current Secretary of the AHPBA Board works along with her husband, and her parents.

Keith Richardson, our president, and his lovely wife, Christina, are expecting their first child, a boy on Dec. 10, 2014. Congratulations to them, and to the grandparents.

Kris Richardson, Keith's brother, just got engaged on Labor Day this year, and is planning a wedding for sometime next year. Congratulations to Kris.

Other news: HPBA has adopted Operation BBQ Relief as their charity of choice. See photo on next page. Check out their website at operationbbqrelief.org to make donations or volunteer.

Remember: If you would like to see photos of this year's or any of the last few years of our annual event, Please check them out at <a href="https://www.azhpba.org">www.azhpba.org</a>.

If you have any news on our members, please let me know at <a href="mailto:ahpba@outlook.com">ahpba@outlook.com</a>.



Photo Above: This is a picture of the front of the Earth Energy Hearth & Patio store in Tucson, AZ. Next year will be their 20<sup>th</sup> year as a member of the Arizona HPBA. The store is owned by Cheryle and Ken Lund with the help of their daughter, Erica and her husband Brian Peterson. Cheryle and Ken opened their first store in Cottonwood, AZ in 1985, and moved the store to Tucson in 1993. They sell and install hearth products, BBQ's, and Patio furniture. Please contact them at 1-520-888-8867 or check out their website at www.eehpatio.com.



"Offering Compassion, Hope and Friendship to People in Need After Natural Disasters" Visit: <a href="www.operationbbqrelief.org">www.operationbbqrelief.org</a> for more information and to donate!